



CB Transporters Are Going Strong

CB Transporters love innovation, custom building and moving gadgets. In 11 years CB Transporters have built a reputation of quality with that versatile edge. No longer are trailers just trailers - CB create multi-purpose units for a variety of industries and interests.

They lived and breathed MOTO-X and farming for years, so they know what it takes to manufacture custom

solutions that last. Best of all, their product looks unreal. "We are proud of our work and we love to see it touring around the country at events, serving food, transporting cars, bikes and everything in between" says General Manager Carl Sheridan. "NALCO are one of our key suppliers, the quality and finish of our product relies 100% on our key relationships. Lee Mahoney and NALCO deliver to that chord each and every time"

An Update On The Hamilton Mill



We are currently on track to finish these four projects right before Christmas this year, which is exactly where we want to be at this point in the project.

We're now officially in stage three of the Hamilton Mill Building Project and we thought you might like to know where things are at.

We have lots of things going on over the next few weeks:

- Building the new Warehouse Offices and staff lunchroom and locker rooms in the old maintenance/caustic area.
- Building a Despatch Canopy for us between the current Warehouse and Extrusion buildings.
- Building a powder store next to the Paintline so that we can get a bit more room in the middle of the Paintline building.
- Developing a carpark at the south end of the warehouse (where the brick house once stood).



Inside this issue: NALCO Update | NALCO Touch Tournament | NALCO Specials | Christmas Dates

Please contact us for more information about our products or any stories of interest.

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Westpac
Manukau
Business
Excellence
Awards
Winner of the Westpac
Manukau Business of the
Year Supreme Award 2009

Another Year Comes To A Close...



Welcome to the NALCO Profile News,

Christmas is nearly here and we are well into the mad rush that always appears around this time. It's a good sign and it shows that New Zealand manufacturing definitely has some strong momentum. Looking at where the work is coming from, as expected, it is lead by the construction boom in both Auckland and Christchurch with the transport industry and exporters not too far behind.

It's been another exciting year, which is disappearing very quickly. The feedback from the industry is mostly positive with companies determined to be in charge of their own destiny

by growing new markets, where possible. As discussed in the last Profile News, the Dairy sector has been flat on the back of poor dairy payouts however, it is a resilient sector with eyes on the long term. We are also seeing the marine sector getting busier running into the summer season as expected.

The falling dollar seems to have settled for the time being in the mid 60-cent range and continues to support export growth. Our export department is busy winning business against our European competitors. Feedback from our export customers is similar, stating that we are more competitive although we still need to be delivering the total package, not just a cheap price.

Our Hamilton Mill site extension project is on track and looking to be completed by Christmas as planned. The construction site is busy and it is a credit to the team at the Mill to be putting through the extrusion volume that they are with this temporary restriction in place.

Our Routers are still busy with machining time at a premium. The team are working extended hours to keep up with expected delivery times. Talk to your Account Manager if you are looking for a complete "in house" machining solution.

Read on, as we have some articles and specials contained within this December edition of Profile News.

From all the team at NALCO, have a happy Christmas break, stay safe and we look forward to an exciting New Year in 2016.

A handwritten signature in black ink, appearing to read "Steve Newland".

Steve Newland
Industrial Business
Unit Manager



2015 NALCO Touch Tournament



The winning team! Hamilton Warehouse #13

On Saturday 21st November the annual NALCO Touch Rugby Tournament was held in Hamilton.

A fantastic turnout with 12 teams entered, six from Hamilton, four from Auckland and two from Rotorua, this was the most to date. Even with the weather being ordinary it didn't dampen peoples spirits, with face painting, Mr Whippy ice creams and laughter from the kids on the bouncy castle (with the odd adult too) it was another great success and enjoyable for all.

Great skills, fitness and team work were on display from all teams and the hand shakes at the end were indicative of the right spirit in which it was played – well done to all those teams that entered on the day.

We are ever hopeful next year will see more of the NALCO family join in on the fun, food and laughter.



NALCO Specials and Clearance Products

NALCO Branch	Product Code	Product Description	Alloy and Temper	Sheet Price + GST
Aluminium Sheet				
Auckland	100136	Aluminium Sheet 0.7 x 1200 x 2400mm	5005 H34	\$25.00
Auckland	100252	Aluminium Sheet 2.0 x 1200 x 2400mm	5052 H34	\$74.50
Auckland	101442	Aluminium Sheet 2.5 x 1200 x 4800mm (PE Coated)	5052 H32	\$155.00
Auckland	102476	Aluminium Sheet 3 x 1200 x 2400mm (Marine grade Lloyd's certified)	5083 H321	\$123.65
Auckland	100030	Aluminium Sheet 4 x 1200 x 6800mm (PE Coated) (Marine grade Lloyd's certified)	5083 H321	\$485.00
Auckland	102423	Aluminium Sheet 6 x 1200 x 5100mm (Marine grade Lloyd's certified)	5083 H321	\$550.00
Aluminium Plate				
Auckland	102513	Aluminium Plate 25 x 1200 x 2400mm (Marine grade Lloyd's certified)	5083 H321	\$1,080.00
Aluminium Treadplate				
Auckland	100334	Treadplate 3.0 x 1500 x 3600mm	5052 H114	\$200.00

Terms: Price excludes handling and freight. Items and discounts not available from all branches. Limited quantities are available at the special price and are subject to prior sale. Available until the 31st January 2016 or while stocks last.

NALCO Christmas Close-Off Dates

This communication is to give you advance notification of all the NALCO departmental close-off dates that may affect you.

- **NALCO Aluminium Centres (Auckland, Hamilton and Christchurch)**
 - Close – **Midday** – Wednesday 23 December 2015
 - Reopen – Monday 11 January 2016
 - Order cut off – 5pm – Tuesday 22 December 2015 (if required before Christmas)
 - Last dispatch – Wednesday 23 December 2015
 - First despatch – Monday 11 January 2016
- **Customer Services**
 - Close – **Midday** – Wednesday 23 December 2015
 - Reopen – Monday 11 January 2016



NALCO's Manufacturing Plant in Hamilton will be closed from Friday 18 December 2015 through to Wednesday 13 January 2016. To ensure a December despatch of your orders, please take note of the following important dates. *Orders received after the dates below are not guaranteed for December despatch.*

Order Type	Delivery Commencement Dates
Standard Mill Extrusion Order	07/12/2015
Finish Anodised/Paint Order	30/11/2015
ALF Cutback/Punched Order	30/11/2015

Please note: Due to the Christmas workload, these cut off dates must be met to ensure a December delivery. Please order a week earlier if all three process are to be run through Extrude > Finish > Cut.

Orders received after these given cut-off dates will be acknowledged for delivery in the New Year, factoring in the standard process and transit lead times. The orders crossing over into the New Year will be despatched on or after the dates given below.

Order Type	Delivery Commencement Dates
Standard Mill Extrusion Order	11/01/2016
Anodised/Paintline Order	18/01/2016
ALF Cutback/Punched Order	18/01/2016

If you have any further queries please contact your Account Manager or Customer Services below:



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